



Impact of the global economic crisis on the rail business environment

Michael Clausecker
UNIFE Director-General

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- 1. What is UNIFE?**
- 2. The current global economic crisis is exceptional**
- 3. The global rail market is not impacted**
- 4. Strong megatrends support growth of the rail industry**

UNIFE represents the European Rail (Supply) Industry

- Based in Brussels since 1992
- 22 permanent employees
- A trusted partner of the **European institutions** in all matters related to rail and transport
- Full members: 73 of the largest and medium-sized companies in the rail supply sector
- Associated members: 15 National Associations, representing almost 1,000 suppliers of railway equipment + EFRTC and UNISIG
- UNIFE members have an 80% market share in Europe and supply more than 50% of the worldwide production of rail equipment and services.





UNIFE Members



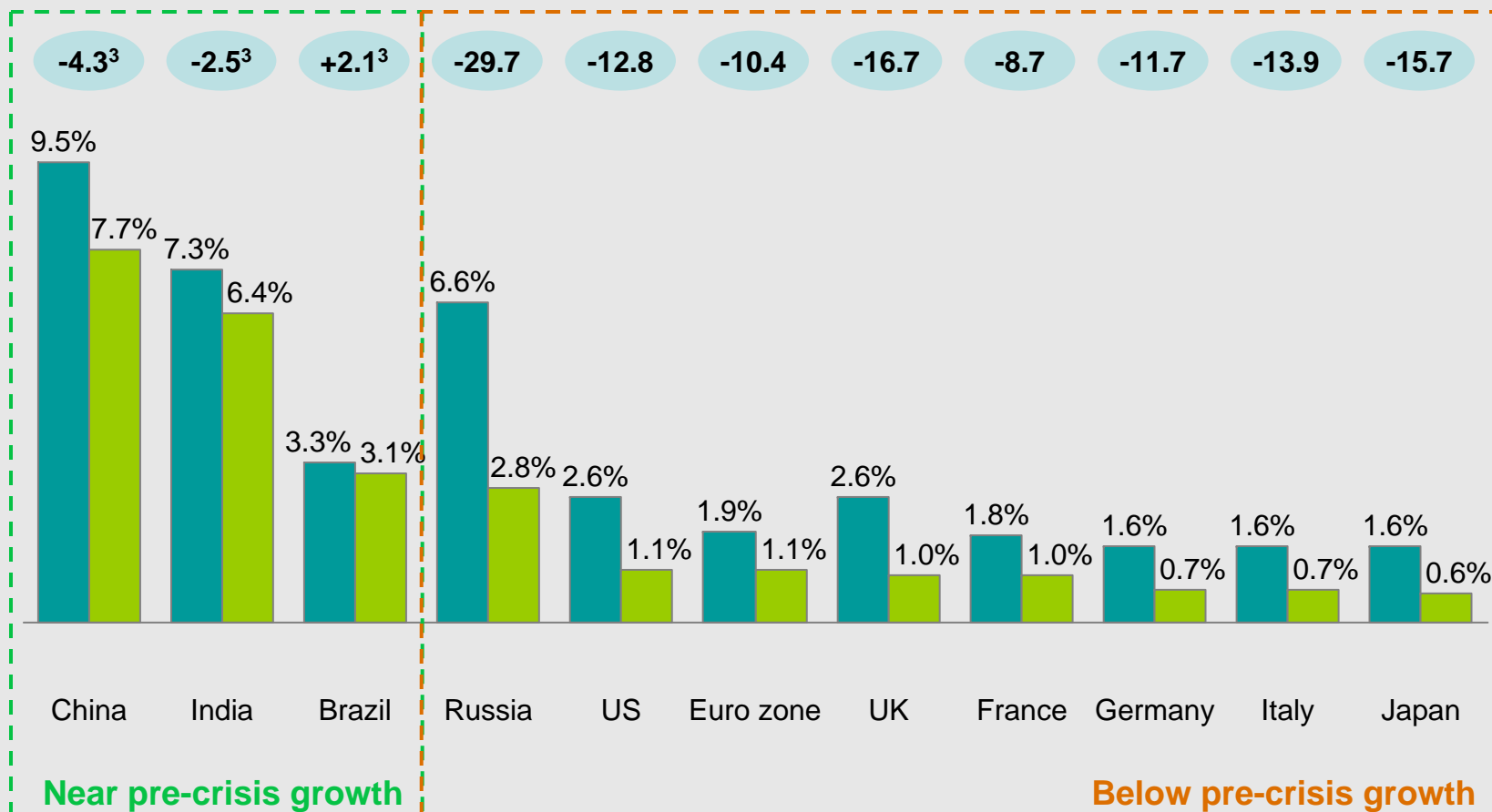
■ 73 Full Members

■ 15 National Associations

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Consequence of the global economic crisis: a two-speed world emerging

Output gap in %



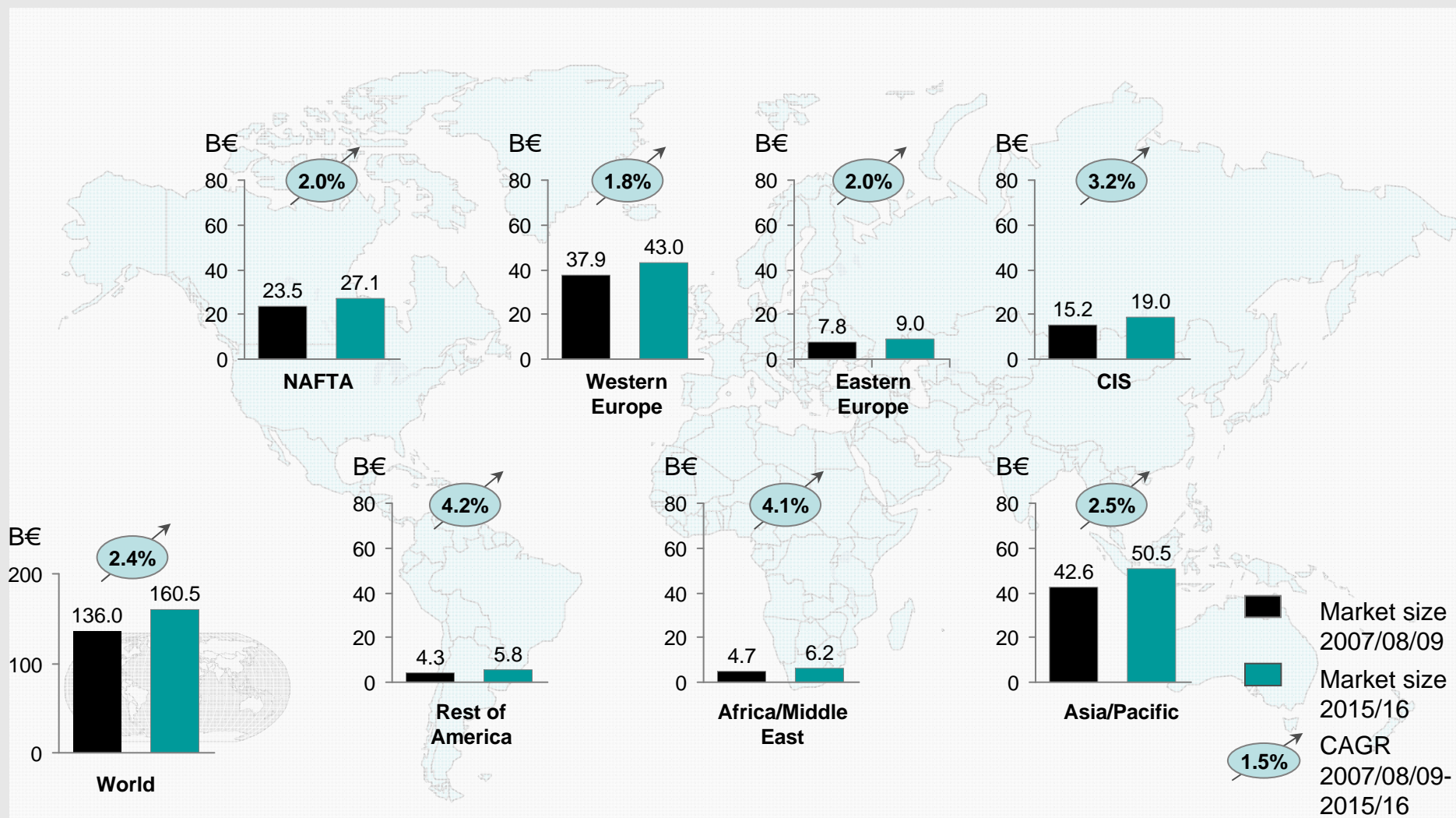
Near pre-crisis growth

Below pre-crisis growth

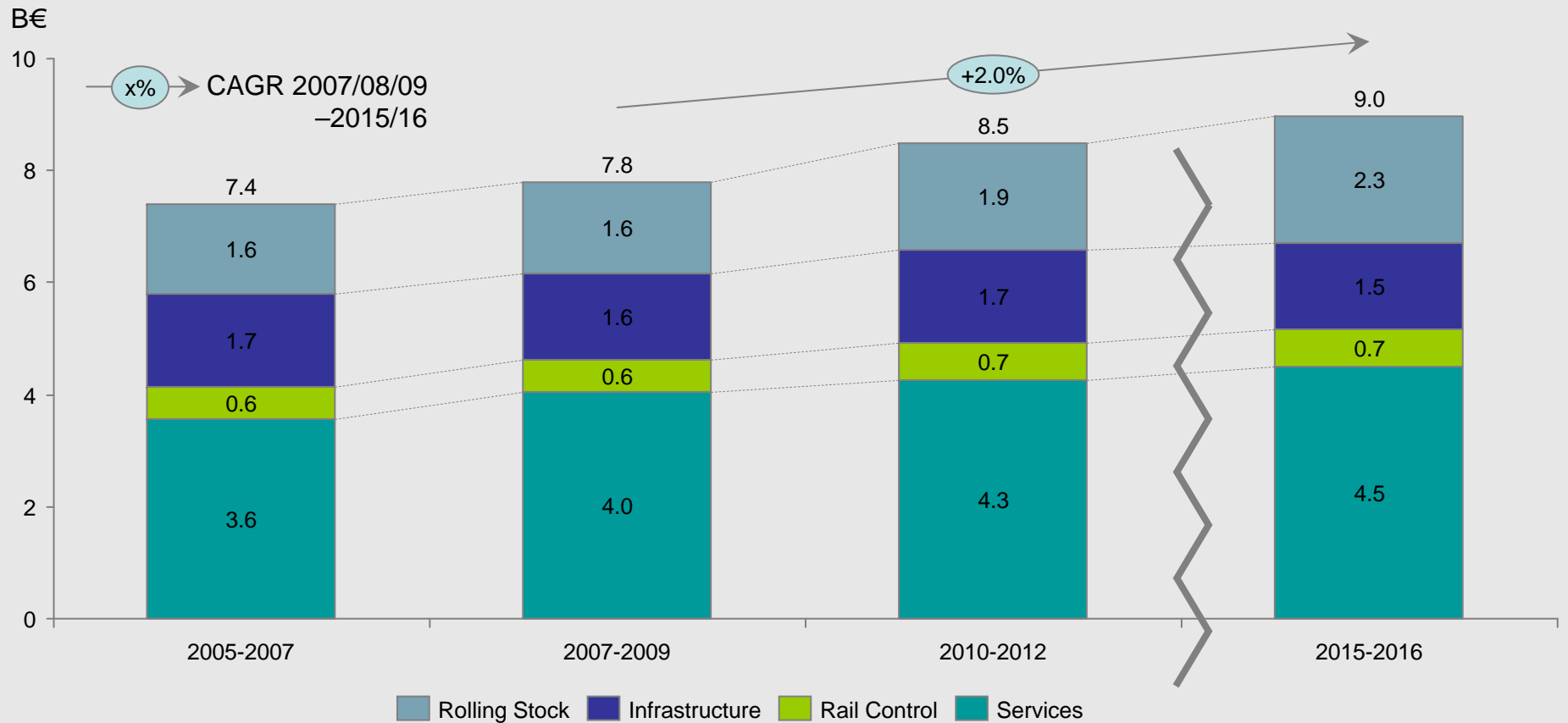
■ Ø pre-crisis trend growth
 ■ Ø growth 2010–2015

- 1. What is UNIFE?**
- 2. The current economic crisis is exceptional**
- 3. The global rail market is still growing**
- 4. Strong megatrends support the rail industry**

Total market for rail equipment expected to grow at 2.4% p.a.



Source: UNIFE World Rail Market Study – Status Quo and Outlook 2020, 2010



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Megatrends positively support rail in the long-term

Increased mobility



Urbanization



Energy scarcity



Customization



Environmental concerns



Increased political support





Providing competitive Railway Systems for Increased Rail Traffic

www.unife.org