

5th Edition

2010

October 5-6  
Bucharest, Romania  
Pullman Hotel  
World Trade Center

# Railway Days Wider Black Sea Area Railway Summit

## Towards a profitable railway sector in the Wider Black Sea Area

For the countries in the Wider Black Sea Area economic recovery is foreseen starting with 2010. How can the railway sector be a significant component of the growth engine?

Organisers:



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Railway Days  
Wider Black Sea Area  
Railway Summit

## Towards a profitable railway sector in the Wider Black Sea Area



The 5th edition of the Summit aims to reveal the railway business opportunities and technological innovations in the Wider Black Sea Area (WBSA), in the light of the significant number of projects being implemented and generous investments planned. The 2 days event will underline the challenges ahead for the 28 railway markets in the WBSA area and will prospect their evolution for 2028.

Major factors like passenger and freight liberalization, technological and institutional interoperability, regional, national and cross border development, other key issues shaping the industry will be examined by more than 250 key decision and influential factors in the industry. The agenda features well known leaders from the railway business environment, international organisations and state authorities that will be involved in developing a vision for the Wider Black Sea Area.

The WBSA railway markets: Albania, Armenia, Azerbaijan, Austria, Belarus, Bosnia & Herzegovina, Bulgaria, Czech Republic, Croatia, Georgia, Greece, Iran, Kazakhstan, Kosovo, The Former Yugoslav Republic of Macedonia, Republic of Moldova, Montenegro, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Hungary, Ukraine, Turkey, Turkmenistan, Uzbekistan.

Associated events: Innovation will be showcased at the **Railway Technology Expo**.

### Confirmed speakers until June 10, 2010

**Dan Cernișov**, President - Romanian Railway Industry Association (AIF) & Deputy General Manager – ISAF  
**Sorin Chinde**, General Director - Grup Feroviar Român  
**Michael Clausecker**, General Director - UNIFE  
**Dinu Drăgan**, General Director - Romanian Railway Authority (AFER)  
**Claudiu Dumitrescu**, Head of the Directorate for Infrastructure and Railway Transport - Romanian Ministry of Transport and Infrastructure  
**Sejdi Hoxha**, Chairman of the Board of Directors - Kosovo Railways J.S.C.  
**Luc Lallemand**, CEO - INFRABEL, Belgium  
**Johannes Ludewig**, Executive Director - Community of European Railway and Infrastructure Companies (CER)  
**Corneliu Luscalov**, Head of Infrastructure Division - Romanian Railway Industry Association (AIF) & Senior Technical Executive - Vossloh Tehnica Feroviara  
**Bogdan Marcinkiewicz**, Member of the European Parliament - Committee on Industry, Research and Energy  
**Mircea Marian**, Country Manager - Bombardier Transportation România  
**Daniele Matteini**, Manager - ECM SpA  
**Dr. László Mosóczy**, Infrastructure Business Unit Director - MAV Hungary  
**Wilhelm Patzner**, Member of the board of directors - UIRR  
**Liviu Pescărașu**, General Director - CFR Călători, Romania  
**Gheorghe Popa**, Secretary of State - Romanian Ministry of Transports and Infrastructure  
**Michael Robson**, Secretary General - European Rail Infrastructure Managers (EIM)  
**Ștefan Roșeanu**, Secretary General - Romanian Railway Industry Association (AIF) & Senior Partner - Club Feroviar  
**Emil Sabo**, General Director - Romanian Railway Infrastructure Manager CFR SA  
**Holger Segerer**, Secretary General - UIP International Union of Private Wagons  
**Christian Serjannis**, Vice-President - Romanian Railway Industry Association (AIF) & Mobility Division Manager Siemens  
**Gabriel Stanciu**, General Director - Alstom Transport Romania & Head of Rolling Stock Department AIF

### Day 1, 5th of October 2010

#### Major challenges for the railway business environment in the Wider Black Sea Area

- 08:00 – 09:00 Registration. Welcome coffee
- 09:00 - 10:00 Opening speech
- 10:00 – 11:00 Coffee break, Official visit to Exhibition Stands
- 11:00 – 13:00 **The role of the political factor in the development of the Eurasian railway platform**
- 13:00 – 14:00 Lunch
- 14:00 – 16:30 **The impact of the global financial crisis on the railway business environment**
- 16:30 – 17:00 **Departure for Railway Technology Expo, Gara de Nord Bucharest**
- 17:00 – 18:00 **Visit at the Railway Technology Expo**
- 18:15 – 19:30 **Technical visit at Metrorex Command Centre**
- 19:30 – 23:00 Festive dinner

### Day 2, 6th of October 2010

#### Prospects for the 28 railway markets in the Wider Black Sea Area for 2028

#### Infrastructure panel sessions

- 08:00 – 09:00 Registration. Welcome coffee
- 09:00 – 10:30 **Development and modernisation of Eurasian transport corridors – premise to increase railway traffic volumes**
- 10:30 – 11:00 Coffee break
- 11:00 – 12:30 **Technologies and solutions to ensure interoperable transport corridors**
- 12:30 – 14:00 Lunch
- 14:00 – 15:30 **Fixed asset management optimization for increasing railway transport attractiveness**
- 15:30 – 16:00 Coffee break
- 16:00 – 17:30 **Sidings maintenance and upgrade – economic burden or solution to attract traffic**
- 17:30 – 17:45 Conclusions

#### Operators panel session



- 08:00 – 09:00 Registration. Welcome coffee
- 09:00 – 10:30 **Freight transport market liberalisation – premise to increase railway freight volumes**
- 10:30 – 11:00 Coffee break
- 11:00 – 12:30 **Technologies to increase competitiveness among transport operators**
- 12:30 – 14:00 Lunch
- 14:00 – 15:30 **Short/long-distance transport – antagonistic or complementary transport solutions?**
- 15:30 – 16:00 Coffee break
- 16:00 – 17:30 **High-speed – utopia or reality in Eurasia; integrating conventional rails with the future high-speed lines**
- 17:30 – 17:45 Conclusions

#### Public Transport panel sessions



#### Towards a sustainable mobility development

- 08:00 – 09:00 Registration. Welcome coffee
- 09:00 – 10:30 **Rail transport networks – support for sustainable urban development**
- 10:30 – 11:00 Coffee break
- 11:00 – 12:30 **Railway vehicle – the star of public transport**
- 12:30 – 14:00 Lunch
- 14:00 – 15:30 **Underground network – strategic partner in urban development**
- 15:30 – 16:00 Coffee break
- 16:00 – 17:30 **Public transport and passenger safety**

## Towards a profitable railway sector in the Wider Black Sea Area

### REGISTRATION FORM

#### Ways to register

Tel.: +40(21) 224 43 85  
Fax: +40(21) 224 43 86  
E-mail: [contact@railwaysummit.com](mailto:contact@railwaysummit.com)  
Address: 20 Atelierului Str., Sector 1,  
Bucharest RO 101848, Romania



Options	Details	Price / Option
<input type="checkbox"/> Delegate 1	Admission to the Summit and Railway Technology Expo, one issue of Railway Catalogue 2010 - 2011, conference materials, coffee break & lunch	740 € + VAT (24%) / person
<input type="checkbox"/> Delegate 2 (15% discount starting with the second delegate)	Admission to the Summit and Railway Technology Expo, one issue of Railway Catalogue 2010 - 2011, conference materials, coffee break & lunch	629 € + VAT (24%) / person
<input type="checkbox"/> Member of "Club Feroviar" Railway Business Club	Admission to the Summit and Railway Technology Expo, one issue of Railway Catalogue 2010 - 2011, conference materials, coffee break & lunch	650 € + VAT (24%) / person

I will attend the festive dinner on October 5, 2010 in exchange for € 100 + VAT

Details regarding the delegates (tick the session in which he/she will participate during the second day of the Summit). The 3 sessions take place simultaneously.

No.	Name and surname	Job title	Participation to Day 2 sessions		
1.			<input type="checkbox"/> Infrastructure session	<input type="checkbox"/> Railway operators session	<input type="checkbox"/> Public transport session
2.			<input type="checkbox"/> Infrastructure session	<input type="checkbox"/> Railway operators session	<input type="checkbox"/> Public transport session
3.			<input type="checkbox"/> Infrastructure session	<input type="checkbox"/> Railway operators session	<input type="checkbox"/> Public transport session

#### Company details:

Name: \_\_\_\_\_ Job title: \_\_\_\_\_  
Company: \_\_\_\_\_ Signature: \_\_\_\_\_  
Address: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
CUI: \_\_\_\_\_ Order number \_\_\_\_\_  
IBAN \_\_\_\_\_  
Bank \_\_\_\_\_ Branch \_\_\_\_\_

#### Method and details of payment

I will transfer the amount of \_\_\_\_\_ + VAT(24%) = \_\_\_\_\_ through Payment Order. Payment is required at maximum 30 days BEFORE the conference date. The confirmation of your participation will be sent to you once payment has been received.

Bank: ING Bank N.V. - Bucharest Subsidiary  
Account RON - RO38 INGB 0000 9999 0195 7299  
Account EUR - RO62 INGB 0000 9999 0197 8498  
Swift: INGBROBU  
Name: S.C. Club Feroviar S.R.L.  
20 Atelierului Str., Sector 1, Bucharest, Romania  
VAT No: RO15957066 ; Order No: J40/16302/2003